NEXERIS

CASE STUDY

Compliance & Audit Readiness

METI: CMMC Level 2 Certification

How Nexeris guided Management and Engineering Technologies International through a full documentation overhaul and C3PAO audit representation, achieving CMMC Level 2 certification with zero POA&Ms.

CLIENT

Management and Engineering Technologies International, Inc. (METI)

ENGAGEMENT TYPE

Scoping, SSP & Policy Development, Risk Assessment, Evidence Collection, and C3PAO Audit Representation

INDUSTRY

Defense, Management & Engineering Services



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Overview & The Challenge

Full-scope CMMC Level 2 certification delivered for a defense management and engineering firm, with zero Plan of Action and Milestones and 100% of requirements satisfied.

CLIENT PROFILE

CLIENT

Management and Engineering Technologies International, Inc. (METI)

INDUSTRY

Defense, Management & Engineering Services

COMPLIANCE LEVEL

CMMC Level 2 (NIST SP 800-171 / DFARS 252.204-7012)

KEY ACHIEVEMENT

100% Compliance, Zero POA&Ms

All 110 CMMC Level 2 Requirements Satisfied on the First Attempt

METI passed their C3PAO audit with full compliance across all 110 CMMC Level 2 requirements and zero Plan of Action and Milestones, the strongest possible audit outcome.

THE CHALLENGE

Management and Engineering Technologies International, Inc. (METI), a defense firm providing management and engineering services to federal agencies, handles Controlled Unclassified Information (CUI) across complex program environments. With CMMC Level 2 certification required to maintain and grow their DoD contract portfolio, METI faced a significant challenge: a mountain of documentation requirements and a compliance posture that needed systematic gap closure across the full CMMC spectrum.

METI needed more than guidance. They needed specialized resources capable of analyzing where they stood, organizing a sizeable list of action items, and working through each one methodically to ensure every security gap was closed and every documentation requirement was met before the C3PAO assessor arrived.

WHAT WAS AT RISK

- DoD contract eligibility and future growth at risk without timely CMMC Level 2 certification.
- Extensive documentation gaps across 110 NIST SP 800-171 security requirements requiring full overhaul.
- Risk of POA&Ms or audit failure if gaps were not systematically identified and closed before the C3PAO assessment.

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The Solution

Nexeris worked side by side with METI through a multi-phase engagement, covering every requirement from initial scoping through direct C3PAO audit representation.

SCOPING AND DATA FLOW DIAGRAMS

Nexeris defined precise assessment boundaries and developed data flow diagrams to establish a clear, defensible picture of METI's CUI environment, laying the foundation for every subsequent phase of the engagement.

SSP AND POLICY DEVELOPMENT

Nexeris recreated METI's System Security Plan (SSP) and authored more than 14 NIST SP 800-171 policy and procedure documents, building a complete, audit-ready documentation suite from the ground up.

RISK ASSESSMENT AND INCIDENT RESPONSE TTX

Nexeris executed a NIST 800-30 Risk Assessment and facilitated an Incident Response tabletop exercise, satisfying key procedural requirements and preparing METI's team for assessor scrutiny.

EVIDENCE REPOSITORY AND AUDIT REPRESENTATION

Nexeris built a structured evidence repository with pre-audit validation and provided direct C3PAO audit representation and interview support, standing with METI through every stage of the assessment.

THE RESULTS



100%
Audit Pass Rate

Zero POA&Ms, First Attempt

CMMC LEVEL 2 CERTIFICATION ACHIEVED WITH ZERO POA&MS

METI passed their official C3PAO audit and achieved CMMC Level 2 certification by fully satisfying all 110 requirements with zero Plan of Action and Milestones. The result was the strongest possible audit outcome, protecting METI's DoD contract eligibility and positioning them for continued growth in the defense market.

- 100% compliance across all 110 CMMC Level 2 requirements
- Zero POA&Ms, the strongest possible C3PAO audit outcome
- Full SSP and 14+ NIST SP 800-171 policy documents authored and validated
- Direct C3PAO audit representation and interview support provided throughout

“METI worked in close partnership with Nexeris in pursuit of our CMMC Level 2 certification. We were facing a mountain of documentation requirements and needed additional resources capable of assisting with analyzing our compliance position across the CMMC spectrum, helping to organize and attack a sizeable list of action items, and then working with us to ensure that all gaps were closed and that all documentation was accomplished. The Nexeris team worked side by side with us in a professional manner and added great value through their efforts. They are organized, efficient, and on top of their game; a pleasure to work with. We have now passed our C3PAO audit and know that Nexeris was instrumental in us achieving that goal. We view them as an asset and trusted partner and will continue to work with them into the future.”

Ernest Osborn

Sr. Vice President, METI

METI ...a Merging of Excellence

Key Takeaways

SYSTEMATIC GAP CLOSURE DRIVES ZERO-POA&M OUTCOMES

Early scoping combined with comprehensive documentation development and rigorous evidence validation eliminates the last-minute scramble that produces POA&Ms. When every gap is identified and closed before the assessor arrives, a clean audit is the result.

SIDE-BY-SIDE PARTNERSHIP OUTPERFORMS ADVISORY-ONLY MODELS

Working directly alongside the client through every phase, from initial scoping to live C3PAO interview support, ensures that no requirement slips through the cracks and that the client team is prepared and confident on assessment day.

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