NEXERIS

CASE STUDY

Compliance & Audit Readiness

Global Com, Inc.: CMMC Level 2 Certification

How Nexeris delivered end-to-end audit preparation and C3PAO representation for a federal systems integrator, achieving CMMC Level 2 certification without disrupting operations.

CLIENT

Global Com, Inc.

INDUSTRY

Defense Contracting, Government IT Services, Critical Infrastructure Protection, & Network Systems Integration

ENGAGEMENT TYPE

All-Inclusive CMMC Level 2 Audit Preparation & Representation (backed by Nexeris's Audit Victory Guarantee)

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OVERVIEW & THE CHALLENGE

End-to-end CMMC Level 2 certification delivered for a federal systems integrator operating across complex physical and cloud environments.

CLIENT PROFILE

CLIENT
Global Com, Inc.

INDUSTRY
Defense Contracting, Government IT Services, Critical Infrastructure Protection, Network Systems Integration

COMPLIANCE LEVEL
CMMC Level 2 (NIST SP 800-171 / DFARS 252.204-7012)

KEY ACHIEVEMENT

100% Audit Assessment Rate

Backed by the Nexeris Audit Victory Guarantee

Successfully scoped, prepared, and represented Global Com through their C3PAO assessment, achieving CMMC Level 2 certification with complete confidence and zero disruption to DoD business.

THE CHALLENGE

Global Com, Inc., a premier systems integrator and infrastructure provider serving federal agencies and defense programs since 1996, handles sensitive projects requiring the processing of Controlled Unclassified Information (CUI). With DoD contract renewals approaching and CMMC mandates looming, achieving CMMC Level 2 certification was critical to maintaining contract eligibility.

Translating the 110 intensive controls of NIST SP 800-171 across complex physical network infrastructure, cloud systems, and operational security environments posed a significant hurdle. Global Com faced potential internal resource burnout, high operational friction, and direct risk to revenue if system scoping or audit documentation fell short during C3PAO evaluation.

WHAT WAS AT RISK

- DoD contract eligibility and upcoming task order renewals at risk without timely certification.
- 110 NIST SP 800-171 controls to implement across complex physical, cloud, and operational environments.
- Risk of audit failure if scoping, documentation, or evidence fell short before the C3PAO assessor.

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THE SOLUTION

Nexeris delivered an end-to-end, all-inclusive CMMC Level 2 engagement backed by the Nexeris Audit Victory Guarantee.

SYSTEM SCOPING AND ARCHITECTURE DESIGN

Nexeris worked closely with Global Com's leadership to define precise CUI boundaries across physical, network, and operational environments, isolating audit scope to minimize complexity and cost.

TURNKEY ARTIFACT AND DOCUMENTATION GENERATION

Rather than burdening Global Com's internal team, Nexeris authored all required compliance documentation, including the System Security Plan (SSP), Plans of Action and Milestones (POA&M), and customized domain policies tied to real, defensible evidence.

AUDIT REPRESENTATION AND DEFENSE

Nexeris acted as the primary compliance partner and technical advocate during the C3PAO assessment, managing evidence collection, defending control implementations, and ensuring no surprises on assessment day.

AUDIT VICTORY GUARANTEE

Global Com entered their C3PAO assessment backed by Nexeris's signature guarantee, providing full confidence that the documentation, scoping, and representation would deliver a successful outcome.

THE RESULTS

100%

Audit Assessment Rate

First-Time Achievement

CMMC LEVEL 2 CERTIFICATION ACHIEVED

Global Com passed their C3PAO assessment and achieved CMMC Level 2 certification, securing eligibility for upcoming DoD task orders and maintaining uninterrupted past-performance credibility across government agencies. Internal IT and engineering teams were freed throughout the engagement to focus on core operations and contract delivery.

- 100% C3PAO assessment pass rate, backed by the Audit Victory Guarantee
- All compliance artifacts, SSPs, POA&Ms, and custom policies authored by Nexeris
- Internal engineering teams freed from compliance burden throughout the engagement
- DoD contract eligibility and past-performance credibility fully protected

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"I am a registered CMMC Certified Assessor, so I had high expectations when we brought Nexeris in for our Level 2 documentation set. They met them. Every policy tied back to real evidence, and the artifacts were organized the way an assessor actually wants to see them, not just a pile of documents. When we went through assessment, they were there to support every step of the way. There were no surprises and no scrambling. We got our Level 2 certification. That outcome is a direct result of the work they put in up front. If you're a contractor going for CMMC, these are the people you want building your documentation."

Sam Baker

Vice President, Information Technology,
Global Com, Inc.

GLOBAL COM

KEY TAKEAWAYS

PRECISE SCOPING ELIMINATES FRICTION

Defining and isolating CUI boundaries early prevents audit scope creep, dramatically cutting remediation costs and operational overhead.

TURNKEY DELIVERY OUTPERFORMS ADVISORY MODELS

Handing clients complete, custom-built SSPs and policy frameworks accelerates audit readiness far faster than self-implementation.

DIRECT REPRESENTATION DELIVERS CONFIDENCE

Having experienced compliance advocates represent the client directly to C3PAO assessors ensures technical evidence is clearly communicated, driving clean audit outcomes.

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